



## DECEPTION DETECTION

A 2 Days Program.

14<sup>th</sup> – 15<sup>th</sup> November 2018 (Wednesday & Thursday)

AT THE MITIN CONFERENCE CENTER, MENARA WELD,  
Jalan Raja Chulan



Most people operate with a truth bias, a belief that other people are generally telling the truth. To think otherwise would make us pretty cynical, bitter and suspicious. In a number of experiments, people are just less than moderately accurate at detecting the truth; the numbers range at more than 60% that is because we are truth bias. When it comes to detecting lies, we fall below the 40% range, because the truth bias causes us to make more mistakes and at the same time we are not aware of the inherent communication obstacles.

To add to communication obstacles are our stereotypes about deception which are false. People can hide their lying eyes. Shifty eyes are not a good indicator of deception. In fact, people's stereotypes about deceptive body language bear only a slight resemblance to really deceptive body language.

Understanding & interpreting the really deceptive body language & verbal deceptive behaviors cues to detect deception is a skill and a method, an important subject and area of training especially for those interested in better DECEPTION DETECTION abilities.

This is a 2 day comprehensive course for those interested in learning the skills and techniques in detecting deception.

### OBJECTIVES

- To learn skills in reading truthful and deceptive subjects through the Deception Detection Model and other basic strategies.
- To learn deception indicators in the nonverbal channel.
- To learn deception indicators in the verbal channel.
- To learn techniques & skills in asking & setting the right questions that stimulates truth.
- To create a conducive environments & to projecting a professional performance.

### METHODOLOGY

Presentations, appropriate case studies and discussions with easy-to-understand illustrations using PowerPoint slides, selected real-life case stories, role plays, video presentations of real live deceptive politicians and others whose deceptive indicators make the course very interesting and the application of the psychology learnt easy to learn.

### WHO SHOULD ATTEND

- Those who want to catch the lying cheats.
- Interviewers who want honest people.
- Investigators who want people to confess.
- Auditors who have to ensure truthfulness.
- For those involved in domestic enquiries.
- For those who want to know if you are been cheated.

## COURSE MODULES



Module 1: Introduction And Origins Of Body Language  
Module 2: Understanding The Deception Detection Model. (Methodology)  
Module 3: What Deception Sounds Like. (The Verbal Deceptive Behaviors)  
Module 4: Convincing Statements / Powerful Lies.  
Module 5: What Deception Looks Like. (Nonverbal Deceptive Behaviors)  
Module 6: Facial & Micro Expressions In Deception.  
Module 7: Questioning Strategies That Stimulates Truth. (Simple Strategies)  
Module 8: Creating A Conducive Environment. (Tips Prior To Detecting Deception)  
Module 9: Preventing Psychological Entrenchments. (Tips To Gain Cooperation & Confessions)

## FACILITATOR



**Jackson Yogarajah** a leading trainer on **DECEPTION DETECTION**. He is the Director, Principal Senior Consultant & Senior Trainer of Jackson Body Language International (Since 1995). Jackson graduated with a Master of Science (Social Psychology), Trinity University, MSc. Soc. Psy. (United States).

His first book, **“55 Reasons Why Sharifah Aini Was Not Lying”** in 2005 passed the **Frye standard, Frye test, or general acceptance test**, a test to determine the admissibility of scientific evidence. **Mr. Jackson Yogarajah** is credited for initiating the **DECEPTION DETECTION** program for the **Special Branch Royal Malaysia Police (PDRM)** in 2009 and was subsequently honored for his achievements through a letter of commendation. **Jackson Yogarajah** is also the author of 23 other books.

It was his first book that was lauded in the World of body language to having used accepted scientific **DECEPTION DETECTION** techniques to defend & vindicate a celebrity from been charged in a court of law.

He was featured in all leading Malaysian newspapers on his **DECEPTION DETECTION** program such as the **New Straits Times, The Star, The Sun, The Malay Mail, China Press, Metro, Perdana, The Indonesian Customs Journal, The Borneo Bulletin, including other Brunei Darussalam Daily Newspapers.**

During his training career, he has been invited as a conference speaker for numerous organizations like, Pasia World Annual Conference, Marriot Hotel, Manila, Philippines in 2014, GELFAAM Mega Convention, Genting International Convention in 2009, Malaysian Association of National Hotel Security Conference, Saujana Hotel in 2012 and many others.

It was his book that inspired the, **‘Lie To Me’** Drama Series in the United States which was released in 2009 worldwide by Fox movies, Hollywood. At present, a trainer and consultant for the Royal Malaysia Police Special Branch and several other agencies on **DECEPTION DETECTION**, his training is based on a **DECEPTION DETECTION** methodology which has roots in the polygraph-examination experience.

This methodology that Mr. Jackson teaches can be employed effectively equating to or even surpassing what is achieved by a polygraph lie detecting machine. Jackson was the only Malaysian invited to speak to several organizations in the **United Kingdom Center for Forensic Neuroscience** in 2013.

**DECEPTION DETECTION** Registration Form  
AT THE MITIN CONFERENCE CENTER, MENARA WELD



**PARTICIPANTS' DETAILS**

**Participant 1** Full name as per I/C (Dato' / Datin / Dr / Mr / Mrs / Ms)

I/C No.: \_\_\_\_\_ Tel.: \_\_\_\_\_  
Designation: \_\_\_\_\_ Email: \_\_\_\_\_

**Participant 2** Full name as per I/C (Dato' / Datin / Dr / Mr / Mrs / Ms):

I/C No.: \_\_\_\_\_ Tel.: \_\_\_\_\_  
Designation: \_\_\_\_\_ Email: \_\_\_\_\_

**Participant 3** Full name as per I/C (Dato' / Datin / Dr / Mr / Mrs / Ms):

I/C No.: \_\_\_\_\_ Tel.: \_\_\_\_\_  
Designation: \_\_\_\_\_ Email: \_\_\_\_\_

**ORGANISATION'S DETAILS**

Organization: \_\_\_\_\_

Department: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

Email: \_\_\_\_\_ Tel: \_\_\_\_\_

RECEIPT to be issued under:

Company     Individual

Signature: \_\_\_\_\_

**PAYMENT METHOD**

LO     Bank-In     Cheque     Cash

**Payment by Cheque**

Bank & Cheque No.: \_\_\_\_\_ RM: \_\_\_\_\_

**Pay to: Jackson Body Language International PLT**

**Maybank Taman Segar, Cheras Branch Acc. No. : 514280615001**

**RM 1,300 Per Participant.**  
**(Max. 25 paxs. only)**

**10% Discount for 2 or more from same organization.**

Each participant will be provided with A Manual, Workbook & A Certificate From JBL International.

Lunch with Tea/Coffee breaks for both days inclusive morning B'fast.

**Course date, venue & contact details:**

**14<sup>th</sup> – 15<sup>th</sup> Nov. 2018**  
(Wednesday & Thursday)

**8.30 AM – 5.00 PM**

*Registration: 8.00 am*  
(B'fast & coffee both days)

**AT THE MITIN CONFERENCE CENTER, MENARA WELD.**

**Registration Closing Date:**  
**8<sup>th</sup> November 2018**

**Contact information.**

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jacksonbodylanguage@

gmail.com

**For more details visit:**

**www.jblinternational.com**

If cancellation is made seven (7) days before the training, full payment of the training will be levied. Please note that amendments can only be made to above arrangement by giving a minimum of three (3) working days' notice.

Disclaimer – JBL International reserves the right to make changes to the venue, date, speaker including cancellation or postponement of the workshop if number of participants less than 10 or warranted by circumstances beyond its control.